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Leading Bay Area Reseller Xtelesis Receives Top Honors from ShoreTel

Xtelesis Awarded for Outstanding Customer Satisfaction and Revenue Achievement

BURLINGAME, Calif., July 27, 2009 –Xtelesis Corporation announced today that it has won ShoreTel’s Circle of Excellence Award for the fourth time in five years. In addition, Xtelesis has been recognized as one of ShoreTel’s top ten revenue-producing partners globally for ShoreTel’s fiscal year 2009, which ended June 30. ShoreTel, Inc. is the provider of brilliantly simple Unified Communication (UC) solutions based on its award-winning IP business phone system. ShoreTel announced the Fiscal 2009 winners at its virtual awards ceremony Monday, July 20. These two awards recognize Xtelesis for exceptional achievement in both customer satisfaction and revenue excellence. Being named to the Circle of Excellence is the highest award given by ShoreTel to its partners.

“It is an honor to be a member of ShoreTel’s Circle of Excellence for the fourth year,” said Scott Strochak, President and CEO of Xtelesis. “We are proud to be part of an elite group of partners being recognized for our commitment to sales and customer satisfaction. ShoreTel is dedicated to manufacturing a quality product that drives customer satisfaction, which complements our own corporate philosophy. I am proud of my team for pushing hard to achieve top honors in revenue production—without sacrificing customer satisfaction.”

ShoreTel’s highly qualified partners consist of VARs, integrators and interconnects that help customers navigate a world of voice over IP (VoIP) options, including LAN, WAN, call center, voice and data application integration, technology deployment, and training and support. The Circle of Excellence Award is presented to ShoreTel’s top 10 resellers based on revenue success and achievement of world-class customer satisfaction scores of 90+ as measured by an independent third party.

“I’d like to thank Xtelesis for yet another outstanding year in a long string of successes with ShoreTel,” said Don Girskis, Senior VP of Worldwide Sales for ShoreTel. “The Xtelesis team has been a strong ShoreTel advocate for many years, and continues to show both a professional and personal commitment to our joint success. Yet again, they have demonstrated an exceptional

Xtelesis Receives ShoreTel Winners Circle Award

commitment to understanding customer needs, delivering industry-leading products and services, and focusing on customer satisfaction. We're delighted to recognize Xtelesis to the Circle of Excellence once again for their hard work in these areas."

About Xtelesis

Xtelesis Corporation is a premier IP communications integrator offering a complete range of innovative voice and data networking solutions. Xtelesis offers a singular combination of engineering expertise, world-class technologies, and an intense focus on customer satisfaction. Headquartered in the San Francisco Bay Area, Xtelesis has offices in Los Angeles, Seattle, Sacramento, and Bangalore, India.

About ShoreTel

ShoreTel, Inc., (NASDAQ: SHOR) is the provider of brilliantly simple Unified Communication (UC) solutions based on its award-winning IP business phone system. We offer organizations of all sizes integrated, voice, video, data, and mobile communications on an open, distributed IP architecture that helps significantly reduce the complexity and costs typically associated with other solutions. The feature-rich ShoreTel UC system offers the lowest total cost of ownership (TCO) and the highest customer satisfaction in the industry, in part because it is easy to deploy, manage, scale and use. Increasingly, companies around the world are finding a competitive edge by replacing business-as-usual with new thinking, and choosing ShoreTel to handle their integrated business communication. ShoreTel is based in Sunnyvale, California, and has regional offices in Austin, Texas, United Kingdom, Sydney, Australia and Munich, Germany. For more information, visit www.shoretel.com.

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