

For Immediate Release

Press Contact:  
Felicia Edelen  
Xtelesis  
650.239.1428  
fedelen@xtelesis.com



## Xtelesis Attains Membership in ShoreTel's Million Dollar Club

**Burlingame, CA. - August 17, 2010** - Xtelesis today proudly announced it has been chosen to join ShoreTel's 2010 Million Dollar Club. ShoreTel, Inc., the leading provider of brilliantly simple IP phone systems with fully integrated unified communications (UC), recently announced its 2010 Million Dollar Club award winners at its annual partner event. Xtelesis was honored for being one of ShoreTel's top revenue-producing channel partners for Fiscal Year 2010.

Xtelesis President & CEO Scott Stochak comments, "we are truly honored to be a part of ShoreTel's Million Dollar Club. Our sales teams have worked tremendously hard to help us achieve this award. And since the ShoreTel product is so advanced in its architecture and ease of use and manageability, it practically sells itself. Add to the mix over 30,000 extremely satisfied customers, and we think the sky is the limit for growth selling this product."

ShoreTel's highly qualified partners help businesses beat complexity with ShoreTel's brilliantly simple solutions designed for management ease and usability. They provide invaluable support for businesses looking to take advantage of the cost saving and productivity boosting benefit of IP-based unified communications and offer valuable services around LAN, WAN, call center, voice and data application integration, technology deployment, and training and support. Only the top revenue-producing organizations in ShoreTel's channel partner program are selected for this honor. Benefits for being part of the Million Dollar Club include recognition and qualification for co-op marketing funds.

"We are delighted to honor Xtelesis for its outstanding revenue achievements," said Don Girskis, Vice President of World Wide Sales for ShoreTel. "Working with outstanding channel partners such as Xtelesis helped ShoreTel become the leading provider for IP phone systems worldwide, and we appreciate their significant accomplishments."

### About Xtelesis

Xtelesis is a premier IP Unified Communications Solutions provider offering a complete portfolio of networking solutions, including IP telephony, HD Videoconferencing, LAN/WAN creation and deployment, IT managed services, and mobility. Xtelesis offers a singular combination of engineering expertise, world-class technologies, and an intense focus on customer satisfaction. By partnering with the leading providers of networking hardware, software, and services, Xtelesis develops innovative solutions that will help you do more with your network.

## ***Xtelesis Receives ShoreTel Winners Circle Award***

### **About ShoreTel, Inc.**

ShoreTel, Inc. is the provider of brilliantly simple Unified Communication (UC) solutions based on its award-winning IP business phone system. We offer organizations of all sizes integrated, voice, video, data, and mobile communications on an open, distributed IP architecture that helps significantly reduce the complexity and costs typically associated with other solutions. The feature-rich ShoreTel UC system offers the lowest total cost of ownership (TCO) and the highest customer satisfaction in the industry, in part because it is easy to deploy, manage, scale and use. Increasingly, companies around the world are finding a competitive edge by replacing business-as-usual with new thinking, and choosing ShoreTel to handle their integrated business communication. ShoreTel is based in Sunnyvale, California, and has regional offices in Austin, Texas, United Kingdom, Sydney, Australia and Munich, Germany. For more information, visit [www.shoretel.com](http://www.shoretel.com)

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